



GRAND WESTERN
Premium Steaks and Chops Since 1968.

To whom it may concern,

My name is Brendan J. Flanagan. I am the General Sales Manager for Grand Western in Fort Lauderdale, Florida. Grand Western is a meat company serving hotels, restaurants country clubs and upscale healthcare facilities in Florida for 40 years.

I am compelled to write this letter to inform all involved about the extraordinary performance displayed by Stephen Colyer in regard to his dealings with me and my colleagues.

Stephen introduced himself to me after a speaking engagement in early 2007 at the Redlands campus of Miami Dade Community College. I had been speaking about the trials and tribulations of selling agriculture products directly to the food service industry.

Stephen was very engaging and persistent in his tireless efforts to introduce me and my company to all the advantages and opportunities available by the government to enhance and grow our export business.

I attended the three and a half month Minority Export Training program hosted by Stephen and his network of export professionals.

This was a very enlightening and inspirational series of educational seminars that have served to further our export aspirations and have put procedures in motion within Grand Western that will ensure growth in our business to export markets in the Caribbean basin and beyond.

We are planning on implementing MAP Branded applications in our marketing efforts to the Caribbean basin and beyond.

With Stephen's help and his network of resources we are currently working on our first order for a BEV/ LT30 country, St Kitts.

Many thanks go to Stephen and his colleagues for their consideration of Grand Western's involvement in this program and their continued support.

Sincerely,

Brendan J Flanagan
General Sales Manager
Grand Western
Fort Lauderdale, Florida

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