REAL ESTATE SALESPERSON LICENSE EXAM PREPARATION

COURSE DESCRIPTION: This 63-hour course is state-required for students who want to take the state examination to become a real estate salesperson. The course is an introduction to basic principles of real estate.

TOPICS INCLUDED:
- Real Estate Market
- Taxation
- Appraising
- Basic instruments used in real estate transactions (i.e., contracts, deeds, and leases)
- Real Estate License Laws
- The Florida Real Estate Commission (FREC) Handbook will also be reviewed.

COURSE HOURS: 63

ATTENDANCE REQUIREMENTS: If a student misses more than 8 class hours, the student must register and pay for the course again. This is a regulation of FREC, not Miami-Dade Community College.

FINAL EXAMINATION: The three-hour end-of-course examination is given on the last day of the course. Students must pass this exam with a 70% or better. Exam results are mailed to FREC and the student. This then qualifies the student to apply for the State of Florida examination.

TEXTBOOK: Florida Real Estate Principles, Practices & Law, by Gaines & Coleman

THE BOOK MUST BE PURCHASED PRIOR TO ATTENDING THE FIRST CLASS.

AND

FREC (Florida Real Estate Commission) Handbook AVAILABLE ON THE INTERNET AT: http://www.state.fl.us/dbpr/re/frectoc.shtml
**FOR FURTHER INFORMATION REGARDING STATE REQUIREMENTS, PLEASE CONTACT THE EDUCATION SECTION OF THE FLORIDA REAL ESTATE COMMISSION AT (407) 245-0830. AT MENU SELECTION, PRESS 5.**