August 26, 2016

ADDENDUM #1

NOTICE TO BIDDERS:

Invitation to Negotiate (ITN) 2016-21-37
Customer Relationship Management (CRM) for Enrollment & Admissions Application

I. The following are answers to questions from prospective proposers of this ITN.

1. Q. In reference to Section 1.2 Minimum Qualification Requirements in the ITN solicitation which reads;

“The following list below of requirements is hereby provided to assist the College in determining that a proposer meets or exceeds the minimum requirements to provide any/all services under this ITN solicitation. These requirements will be used to determine the proposals that will be evaluated by the Evaluation Committee.

- The proposed product(s) must integrate with PeopleSoft Campus Solutions v9.0 or above.”

This is a vague requirement and does not include any criteria for evaluation of compliance, please detail the kind of integration, frequency, security requirements, kind of connection, bi-directional or one-way, and more of the specific requirements that would be necessary and the kind of acceptable standards or protocols for the integration you have scoped as the main criteria for qualification to bid?

A. The College uses PeopleSoft Campus Solutions as its system of records for applicants and admitted students. It is expected that the selected products will interface with PeopleSoft in a real-time fashion to keep the records in sync. The College intends to use the CRM product as its system of records for prospects.

2. Q. As to the 2nd bullet point reference Section 1.2 Minimum Qualification Requirements in the ITN solicitation which reads;

- “The Proposer, as a primary vendor, must provide similar service to a minimum of five (5) U.S. Higher Education Institutions, within the last three (3) years.”

What entails “similar service” as a requirement as defined by Miami Dade? Is this speaking to whether we have a customer base of 5+ Higher Ed institutions for whom we are providing similar CRM/Marketing/Social cloud application services?
A. The proposer should provide examples of projects whereby cloud based CRM-enrollment and admissions services are or have been provided to five or more US higher education institutions within the last three years.

THIS ADDENDUM SHALL BE CONSIDERED PART OF THE ABOVE MENTIONED ORIGINAL ITN DOCUMENT AND IS HEREBY INCORPORATED INTEGRALLY THEREWITH. WHERE PROVISIONS OF THE FOLLOWING SUPPLEMENTARY DATA DIFFERS FROM THE ORIGINAL ITN DOCUMENT, THIS ADDENDUM SHALL GOVERN AND TAKE PRECEDENCE.

CONSULTANTS ARE HEREBY NOTIFIED THAT THEY SHALL MAKE ANY NECESSARY ADJUSTMENTS IN THEIR ESTIMATES AS A RESULT OF THIS ITN ADDENDUM.

PROSPECTIVE PROPOSERS ARE REQUESTED TO ACKNOWLEDGE RECEIPT OF THIS ADDENDUM BY INCLUDING A SIGNED RECEIPT COPY OF THIS FORM IN THEIR RESPONSE TO THIS ITN.

_____________________________________   ______________________
Name         Signature

________________________________   ______________________
Title        Date

_____________________________________
Company Name